

Benjamin J. H. Schwartz

650-740-4582

benjaminjhschwartz@gmail.com

Education

University of Nevada Reno, Executive Master's in Business Administration, 2021

- 3.95 GPA

Linfield College, B.S. Business Administration and Communication Arts, 2008

- NCAA Collegiate Basketball Player and Award-Winning Collegiate Speech and Debate Competitor

San Francisco State, Professional Skills - Corporate and Associate Events Certificate, 2013

Work History

BlueBird CPAs, 2019 – present, Reno, NV

Senior Accountant, Present

- Audit and Consult both American Indian Governments and American Indian Businesses throughout the United States
- Serve as a resource for both Partners and Senior Staff in servicing the firm's over 100 clients

The Turning Stone Resort and Casino, 2018, Oneida, NY

Casino Executive, 2018

- Director of 4 entertainment venues within Turning Stone Resort and Casino
- Managed 5 managers, whom managed a total of 200 employees
- Worked within strict deadlines to construct the 2019 financial budgets for each venue
- Implemented standard operating procedures to create more efficiency in both the operations and marketing of each venue

The Grand Sierra Resort and Casino, 2013 – 2017, Reno, NV

Casino Executive, 2013 - 2017

- Director of all entertainment within Grand Sierra Resort and Casino
- Prepared and presented financial expectations to upper management and ownership
- Negotiated both entertainment and vendor agreements
- Managed ticketing inventory to maximize revenue
- Represented the organization at community events and in local media
- Produced 90+ events per year ranging up to \$350,000 in contract entertainment expenses
- Created venue sales guidelines with the internal sales team
- Hired to create the business plan for \$15 Million nightlife entertainment destination
- Introduced Google Adwords and Social Media Marketing to property
- Worked closely with local media to promote upcoming events
- Helped create standard operating procedures for new department within organization

Hospitality Marketing Group, 2012 – 2013, Bay Area, CA

Consultant / Owner

- Independently created an L.L.C. to assist small hospitality companies in their marketing
- Clients Include:
 - Straits Restaurant Group
 - Sino Restaurant and Lounge
 - SP2 Communal Bar + Restaurant

The Light Group, 2009 – 2012, Las Vegas, NV

- *Director of Marketing for 2 entertainment ultra-lounges within Aria Resort and Casino, 2012*
- *Marketing Coordinator for nightlife entertainment venue inside the Bellagio Resort and Casino, 2011*

Extracurricular Activities

- Doyon Foundation - Scholarship Review Committee
- Village of Tanana Natives (TCC) Member
- Doyon Ltd. Shareholder
- Certified Public Accountant Candidate (Expected 2022)